| | Jan - Aug 19 | Budget |
|--|-----------------------|-----------------------|
| Ordinary Income/Expense | | |
| Income | | |
| SBC SPONSORED RACE EVENTS | 360.00 | 500.00 |
| Adult Sailing | 600.00 30.112.65 | 1,000.00 |
| Jr sailing enrollment Clothing & Burgee | 30,112.65 1,541.00 | 38,000.00 1,000.00 |
| Kayak Fee | 840.00 | 840.00 |
| Annual Dues | 93,600.00 | 92,575.00 |
| Intiation fee | 11,400.00 | 13,300.00 |
| Interest Income | 1,175.09 | 1,400.00 |
| Pay or Play | 1,080.00 | 2,000.00 |
| Locker Fee | 1,750.00 | 1,800.00 |
| Dinghy fee | 5,260.00 | 5,200.00 |
| Activity Income | | 4.000.00 |
| Club Closing | 0.00 | 1,300.00 |
| Club Opening Various Parties Income | 8,545.00 555.00 | 800.00 400.00 |
| various Parties income | 333.00 | 400.00 |
| Total Activity Income | 9,100.00 | 2,500.00 |
| Guest Income | | |
| Transient or Launch | 26,910.00 | 27,000.00 |
| Total Guest Income | 26,910.00 | 27,000.00 |
| Total Income | 183,728.74 | 187,115.00 |
| Gross Profit | 183,728.74 | 187,115.00 |
| Expense | | |
| Miscellaneous Expense | | |
| Richard Arnold Memorial Fund | 0.00 | 920.00 |
| Jr. Sailing 420's Purchase | 19,200.00 | 19,200.00 |
| Member Clothing & Burgee | 432.53 | 1,000.00 |
| Jr. sailing clothing | 0.00 | 1,500.00 |
| Launch Clothing | 0.00 | 250.00 |
| Total Miscellaneous Expense | 19,632.53 | 22,870.00 |
| Capital expense | | |
| Cap expense Jr. Sailing | 8,772.75 | 10,300.00 |
| Cap expense House | 0.00 | 3,000.00 |
| Total Capital expense | 8,772.75 | 13,300.00 |
| Payroll Taxes | | |
| Launch | 0.00 | 10,000.00 |
| Junior Sailing | 0.00 | 2,000.00 |
| Payroll Taxes - Other | 5,985.17 | |
| Total Payroll Taxes | 5,985.17 | 12,000.00 |
| Wages | | |
| Launch | 497.63 | 26,500.00 |
| Junior Sailing | 0.00 | 12,000.00 |
| Wages - Other | 29,986.21 | |
| Total Wages | 30,483.84 | 38,500.00 |
| Fees | | |
| Junior Sailing | 0.00 | 465.00 |
| Town Mooring Fees | 1,435.00 | 1,400.00 |
| Affiliate Race Membership | 0.00 | 1,700.00 |
| Total Fees | 1,435.00 | 3,565.00 |

| | Jan - Aug 19 | Budget |
|--------------------------------|--------------|------------|
| Fuel | | |
| Launch | 328.50 | 1,200.00 |
| Junior Sailing | 608.20 | 450.00 |
| Total Fuel | 936.70 | 1,650.00 |
| General Administrative | | |
| Grants | | |
| G&A Other | 0.00 | 250.00 |
| Commodore Grants | 0.00 | 200.00 |
| Total Grants | 0.00 | 450.00 |
| Admin Supplies | 847.83 | 975.00 |
| Boat/Trailer Registration | 60.51 | 520.00 |
| Outside computer services | 375.00 | 500.00 |
| Excise tax | 33.13 | |
| Real Estate Taxes | 10,516.99 | 13,050.00 |
| Telephone | 1,930.80 | 2,618.00 |
| Utilities | 3,110.10 | 3,900.00 |
| Total General Administrative | 16,874.36 | 22,013.00 |
| Insurance | | |
| Chubb | 9,573.00 | |
| Flood | 5,242.00 | |
| Directors & Officers Libility | 2,072.00 | 45 500 00 |
| Insurance - Other | 0.00 | 15,582.00 |
| Total Insurance | 16,887.00 | 15,582.00 |
| Maintenance | | |
| Landscaping | 1,094.62 | 1,500.00 |
| Moorings (5) | 2,989.87 | 3,000.00 |
| Float | 3,165.11 | 14,000.00 |
| House | 6,998.14 | 10,000.00 |
| Junior Sailing | 609.42 | 5,000.00 |
| Launch | 2,106.90 | 6,000.00 |
| Total Maintenance | 16,964.06 | 39,500.00 |
| Professional Fees | | |
| Accounting and Bookkeeping | 5,042.00 | 8,750.00 |
| Launch | 1,012.06 | 775.00 |
| Professional Fees - Other | 0.00 | 1,750.00 |
| Total Professional Fees | 6,054.06 | 11,275.00 |
| Activity Expense | | |
| Commodore Events | 0.00 | 1,000.00 |
| SBC Sponsored Race Events Exp. | 609.33 | 1,300.00 |
| Jr. sailing party | 81.49 | 350.00 |
| Club Closing | 0.00 | 1,900.00 |
| Opening Day | 9,539.70 | 1,400.00 |
| Various Parties Expense | 857.20 | 900.00 |
| Total Activity Expense | 11,087.72 | 6,850.00 |
| Total Expense | 135,113.19 | 187,105.00 |
| Net Ordinary Income | 48,615.55 | 10.00 |
| Net Income | 48,615.55 | 10.00 |

| | \$ Over Budget |
|--|-----------------------|
| Ordinary Income/Expense | |
| Income SBC SPONSORED RACE EVENTS Adult Sailing | -140.00 -400.00 |
| Jr sailing enrollment | -7,887.35 |
| Clothing & Burgee | 541.00 |
| Kayak Fee | 0.00 |
| Annual Dues Intiation fee | 1,025.00 -1,900.00 |
| Interest Income | -1,900.00 -224.91 |
| Pay or Play | -920.00 |
| Locker Fee | -50.00 |
| Dinghy fee | 60.00 |
| Activity Income Club Closing | -1,300.00 |
| Club Opening | 7,745.00 |
| Various Parties Income | 155.00 |
| Total Activity Income | 6,600.00 |
| Guest Income Transient or Launch | -90.00 |
| Total Guest Income | -90.00 |
| Total Income | -3,386.26 |
| Gross Profit | -3,386.26 |
| Expense | |
| Miscellaneous Expense | 000.00 |
| Richard Arnold Memorial Fund Jr. Sailing 420's Purchase | -920.00 0.00 |
| Member Clothing & Burgee | -567.47 |
| Jr. sailing clothing | -1,500.00 |
| Launch Clothing | -250.00 |
| Total Miscellaneous Expense | -3,237.47 |
| Capital expense | |
| Cap expense Jr. Sailing | -1,527.25 3,000.00 |
| Cap expense House | -3,000.00 |
| Total Capital expense | -4,527.25 |
| Payroll Taxes Launch | -10,000.00 |
| Junior Sailing | -2,000.00 |
| Payroll Taxes - Other | |
| Total Payroll Taxes | -6,014.83 |
| Wages | |
| Launch | -26,002.37 |
| Junior Sailing Wages - Other | -12,000.00 |
| Total Wages | -8,016.16 |
| Fees | |
| Junior Sailing | -465.00 |
| Town Mooring Fees Affiliate Race Membership | 35.00 -1,700.00 |
| Total Fees | |
| TOTAL FEES | -2,130.00 |

| | \$ Over Budget |
|--------------------------------|----------------|
| Fuel | |
| Launch | -871.50 |
| Junior Sailing | 158.20 |
| Total Fuel | -713.30 |
| General Administrative | |
| Grants | |
| G&A Other | -250.00 |
| Commodore Grants | -200.00 |
| Total Grants | -450.00 |
| Admin Supplies | -127.17 |
| Boat/Trailer Registration | -459.49 |
| Outside computer services | -125.00 |
| Excise tax | |
| Real Estate Taxes | -2,533.01 |
| Telephone | -687.20 |
| Utilities | -789.90 |
| Total General Administrative | -5,138.64 |
| Insurance | |
| Chubb | |
| Flood | |
| Directors & Officers Libility | |
| Insurance - Other | -15,582.00 |
| Total Insurance | <u> </u> |
| rotal insurance | 1,305.00 |
| Maintenance | |
| Landscaping | -405.38 |
| Moorings (5) | -10.13 |
| Float | -10,834.89 |
| House | -3,001.86 |
| Junior Sailing | -4,390.58 |
| Launch | -3,893.10 |
| Total Maintenance | -22,535.94 |
| Professional Fees | |
| Accounting and Bookkeeping | -3,708.00 |
| Launch | 237.06 |
| Professional Fees - Other | -1,750.00 |
| Total Professional Fees | -5,220.94 |
| Activity Expense | |
| Commodore Events | -1,000.00 |
| SBC Sponsored Race Events Exp. | -690.67 |
| Jr. sailing party | -268.51 |
| Club Closing | -1,900.00 |
| Opening Day | 8,139.70 |
| Various Parties Expense | -42.80 |
| Total Activity Expense | 4,237.72 |
| Total Expense | -51,991.81 |
| Net Ordinary Income | 48,605.55 |
| Net Income | 48,605.55 |
| | |