| | Jan - Mar 19 | Budget |
|------------------------------|--------------|------------|
| Ordinary Income/Expense | | |
| Income | | |
| SBC SPONSORED RACE EVENTS | 0.00 | 500.00 |
| Adult Sailing | 0.00 | 1,000.00 |
| Jr sailing enrollment | 19,200.72 | 38,000.00 |
| Clothing Income | 0.00 | 1,000.00 |
| Kayak Fee | 840.00 | 840.00 |
| Annual Dues | 84,560.46 | 92,575.00 |
| Intiation fee | 5,500.00 | 13,300.00 |
| Interest Income | 415.37 | 1,400.00 |
| Pay or Play | 1,066.54 | 2,000.00 |
| Locker Fee | 1,550.00 | 1,800.00 |
| Dinghy fee | 4.708.00 | 5,200.00 |
| Activity Income | , | -, |
| Club Closing | 0.00 | 1,300.00 |
| Club Opening | 0.00 | 800.00 |
| Various Parties Income | 430.00 | 400.00 |
| Total Activity Income | 430.00 | 2,500.00 |
| Guest Income | | |
| Transient or Launch | 0.00 | 27,000.00 |
| Total Guest Income | 0.00 | 27,000.00 |
| Total Income | 118,271.09 | 187,115.00 |
| Gross Profit | 118,271.09 | 187,115.00 |
| Expense | | |
| Miscellaneous Expense | | |
| Richard Arnold Memorial Fund | 0.00 | 920.00 |
| Jr. Sailing 420's Purchase | 14,000.00 | 19,200.00 |
| Member clothing | 0.00 | 1,000.00 |
| Jr. sailing clothing | 0.00 | 1,500.00 |
| Launch Clothing | 0.00 | 250.00 |
| Total Miscellaneous Expense | 14,000.00 | 22,870.00 |
| Capital expense | | |
| Cap expense Jr. Sailing | 0.00 | 10,300.00 |
| Cap expense House | 0.00 | 3,000.00 |
| Total Capital expense | 0.00 | 13,300.00 |
| Payroll Taxes | | |
| Launch | 0.00 | 10,000.00 |
| Junior Sailing | 0.00 | 2,000.00 |
| Payroll Taxes - Other | 33.42 | |
| Total Payroll Taxes | 33.42 | 12,000.00 |
| Wages | | |
| Launch | 0.00 | 26,500.00 |
| Junior Sailing | 0.00 | 12,000.00 |
| Total Wages | 0.00 | 38,500.00 |
| Fees | | |
| Junior Sailing | 0.00 | 465.00 |
| Town Mooring Fees | 1,435.00 | 1,400.00 |
| Affiliate Race Membership | 0.00 | 1,700.00 |
| | | |
| Total Fees | 1,435.00 | 3,565.00 |

| _ | Jan - Mar 19 | Budget |
|--|----------------|-----------------------|
| Fuel | 0.00 | 4 000 00 |
| Launch Junior Sailing | 0.00 0.00 | 1,200.00 450.00 |
| Total Fuel | 0.00 | 1,650.00 |
| General Administrative | | |
| Grants | 0.00 | 0-0.00 |
| G&A Other | 0.00 | 250.00 |
| Commodore Grants | 0.00 | 200.00 |
| Total Grants | 0.00 | 450.00 |
| Admin Supplies | 125.56 | 975.00 |
| Boat/Trailer Registration | 0.00 | 520.00 |
| Outside computer services | 0.00 | 500.00 |
| Excise tax | 16.25 | |
| Real Estate Taxes | 3,549.26 | 13,050.00 |
| Telephone | 849.49 | 2,618.00 |
| Utilities | 1,227.45 | 3,900.00 |
| Total General Administrative | 5,768.01 | 22,013.00 |
| Insurance | | |
| Chubb | 150.00 | |
| Flood | 5,242.00 | |
| Directors & Officers Libility | 2,072.00 | 45 500 00 |
| Insurance - Other | 0.00 | 15,582.00 |
| Total Insurance | 7,464.00 | 15,582.00 |
| Maintenance | | |
| Landscaping | 0.00 | 1,500.00 |
| Moorings (5) | 0.00 | 3,000.00 |
| Float | 0.00 | 14,000.00 |
| House Junior Sailing | 577.00 0.00 | 10,000.00 5,000.00 |
| Launch | 170.00 | 6,000.00 |
| <u>-</u> | | <u> </u> |
| Total Maintenance | 747.00 | 39,500.00 |
| Professional Fees Accounting and Bookkeeping | 2,212.00 | 8,750.00 |
| Launch | 0.00 | 775.00 |
| Professional Fees - Other | 0.00 | 1,750.00 |
| Total Professional Fees | 2,212.00 | 11,275.00 |
| Activity Expense | | |
| Commodore Events | 0.00 | 1,000.00 |
| SBC Sponsored Race Events Exp. | 0.00 | 1,300.00 |
| Jr. sailing party | 0.00 | 350.00 |
| Club Closing | 0.00 | 1,900.00 |
| Opening Day | 0.00 | 1,400.00 |
| Various Parties Expense | 456.63 | 900.00 |
| Total Activity Expense | 456.63 | 6,850.00 |
| Total Expense | 32,116.06 | 187,105.00 |
| Net Ordinary Income | 86,155.03 | 10.00 |
| Net Income | 86,155.03 | 10.00 |
| = | | |

| | \$ Over Budget |
|---|----------------------|
| Ordinary Income/Expense | |
| Income | |
| SBC SPONSORED RACE EVENTS | -500.00 |
| Adult Sailing | -1,000.00 |
| Jr sailing enrollment | -18,799.28 |
| Clothing Income | -1,000.00 0.00 |
| Kayak Fee Annual Dues | -8,014.54 |
| Intiation fee | -7,800.00 |
| Interest Income | -7,600.00 -984.63 |
| Pay or Play | -933.46 |
| Locker Fee | -250.00 |
| Dinghy fee | -492.00 |
| Activity Income | 402.00 |
| Club Closing | -1,300.00 |
| Club Opening | -800.00 |
| Various Parties Income | 30.00 |
| Total Activity Income | -2,070.00 |
| Guest Income Transient or Launch | -27,000.00 |
| | |
| Total Guest Income | -27,000.00 |
| Total Income | -68,843.91 |
| Gross Profit | -68,843.91 |
| Expense | |
| Miscellaneous Expense | |
| Richard Arnold Memorial Fund | -920.00 |
| Jr. Sailing 420's Purchase | -5,200.00 |
| Member clothing | -1,000.00 |
| Jr. sailing clothing | -1,500.00 |
| Launch Clothing | -250.00 |
| Total Miscellaneous Expense | -8,870.00 |
| Capital expense | |
| Cap expense Jr. Sailing | -10,300.00 |
| Cap expense House | -3,000.00 |
| Total Capital expense | -13,300.00 |
| Payroll Taxes | 10,000,00 |
| Launch | -10,000.00 |
| Junior Sailing Payroll Taxes - Other | -2,000.00 |
| Total Payroll Taxes | -11,966.58 |
| Wages | |
| Launch | -26,500.00 |
| Junior Sailing | -12,000.00 |
| Total Wages | -38,500.00 |
| Fees | |
| Junior Sailing | -465.00 |
| Town Mooring Fees | 35.00 |
| Affiliate Race Membership | -1,700.00 |
| Total Fees | -2,130.00 |

| | \$ Over Budget |
|--------------------------------|-----------------------|
| Fuel | |
| Launch | -1,200.00 |
| Junior Sailing | -450.00 |
| Total Fuel | -1,650.00 |
| Canaral Administrative | |
| General Administrative | |
| Grants G&A Other | 250.00 |
| Commodore Grants | -250.00 -200.00 |
| Commodore Grants | -200.00 |
| Total Grants | -450.00 |
| Admin Supplies | -849.44 |
| Boat/Trailer Registration | -520.00 |
| Outside computer services | -500.00 |
| Excise tax | |
| Real Estate Taxes | -9,500.74 |
| Telephone | -1,768.51 |
| Utilities | -2,672.55 |
| Guntes | -2,072.00 |
| Total General Administrative | -16,244.99 |
| Insurance | |
| Chubb | |
| Flood | |
| Directors & Officers Libility | |
| Insurance - Other | -15,582.00 |
| Total Insurance | -8,118.00 |
| | |
| Maintenance | |
| Landscaping | -1,500.00 |
| Moorings (5) | -3,000.00 |
| Float | -14,000.00 |
| House | -9,423.00 |
| Junior Sailing | -5,000.00 |
| Launch | -5,830.00 |
| Total Maintenance | -38,753.00 |
| Professional Fees | |
| Accounting and Bookkeeping | -6,538.00 |
| Launch | -775.00 |
| Professional Fees - Other | -1,750.00 |
| Total Professional Fees | -9,063.00 |
| Activity Exposes | |
| Activity Expense | 4 000 00 |
| Commodore Events | -1,000.00 1,300.00 |
| SBC Sponsored Race Events Exp. | -1,300.00 |
| Jr. sailing party | -350.00 |
| Club Closing | -1,900.00 |
| Opening Day | -1,400.00 |
| Various Parties Expense | -443.37 |
| Total Activity Expense | -6,393.37 |
| Total Expense | -154,988.94 |
| Net Ordinary Income | 86,145.03 |
| Net Income | 86,145.03 |