Satuit Boat Club November 1, 2018 - November 30, 2018 Financial Highlights Thru November 2018

Balance Sheet:

Cash:	October 2018			November 2018			
Rockland Trust Bank:							
Operating Checking	\$	45,398	\$	34,934			
Total Rockland Trust	\$	45,398	\$	34,934			
Vanguard Account	\$	66,770	\$	66,888			
Total Cash	\$	112,168	\$	101,822			

Profit & Loss:

Operating Expense Summary:	YTD Nov			Full Yr Budget			Variance () Fav		
Revenue:	\$	185,924	*	\$	170,985	\$	(14,939)		
Expenses	\$	140,169	**	\$	143,787	\$	(3,618)		
Net Income	\$	45,755		\$	27,198				

Capital Expense Summary:	ي	YTD Actual	Full Yr Variance Budget () Fav			· · · · · · · · · · · · · · · · · · ·		Remainder	
Launch	\$	7,005	\$ 4,000	\$	3,005	\$	8,270	\$	5,265
Jr Sailing	\$	11,955	\$ 15,500	\$	(3,545)	\$	(3,951)	\$	(406)
House	\$	1,285	\$ 2,500	\$	(1,215)	\$	910	\$	2,125
Floats	\$	9,530	\$ 5,000	\$	4,530	\$	5,000	\$	470
	\$	29,775	\$ 27,000	\$	2,775	\$	10,229	\$	7,454

^{*} Includes Dues =\$93K, Jr Sailing \$38K, Mooring Rentals \$26K

Notes:

Revenue Defined by Membership:

Regular Membership (R & P = 79 members) = \$950.00 /year

Active Life Membership (L = 34 members) = \$475.00

Semi-inactive Membership (S = 12 members) = \$50.00

New Member Initiation Fee = \$1,900.00

Dinghy Fee = \$85.00

Locker Fee = \$40.00

Pay or Play = \$120.00

Kayak Fee = \$60.00

^{**} Includes Wages = \$37K, G&A = \$19K, Insur. =\$21K, Maint =\$27K

^{***}The Executive Board voted to carry-over unspent 2017 capital funding into 2018.